



DISTRIBUTOR MANAGEMENT

SERVICES AVAILABLE

- CATCH-WEIGHT
- PRODUCT RECEIVING
- DOCK APPOINTMENT SCHEDULING
- PRICE CHANGE MANAGEMENT
- SIMPLE ROUTE SCHEDULING
- SHIPPING / PICKING

LEARN MORE ON BACK...



The Market's Leading Food Distribution System for Sage 100 ERP Software

IF you're tired of running your business on a combination of old, outdated software and spreadsheets

IF you need to track items in two units of measure

IF you are in need of a powerful catch weight management system

IF you are looking to simplify pickup/delivery dock appointment scheduling

Crescent's full-featured Distributor Management System is built within Sage 100 ERP software to dramatically increase functionality. The Catch Weight Item feature is key to any Food Distribution Operations, but that's not the end of the story. The Distributer Management software is also designed to work hand-in-hand with Crescent's Warehouse Management System. This allows the Sage 100 user to track by Lot, by multi-bin locations and so much more.

**THEN IT'S TIME TO STEP UP TO
CRESCENT FOOD
MANAGEMENT SOFTWARE**

Start the conversation today
Call us at 1-(800) 750-0413

CASE STUDY

UESUGI FARMS



CHALLENGES

Uesugi needed the ability to do all of the following

- ◆ Maintain a customer's pricing
- ◆ Track weighted items in two units of measure
- ◆ Ensure profitability through an effective price change management system
- ◆ Simplify Route scheduling
- ◆ Calculate Fuel Surcharge
- ◆ Pickup & Delivery Dock Appointment scheduling

SOLUTIONS

The following are just some of the solutions Crescent provided them

- ◆ As costs fluctuated, pricing could be controlled without the wild fluctuations inherent in FIFO inventory
- ◆ Catch Weight Item feature allowed items to be priced according to weight, even though they are sold in units
- ◆ Fuel Surcharge Calculation feature was especially helpful, as the price of gas was escalating
- ◆ Efficient picking and loading. They were able to pick product consolidated by route then load delivery trucks by stop. Eliminating steps and providing cross-checks

DISTRIBUTOR FEATURES

CATCH-WEIGHT ITEM FEATURE

- ◆ Allows costing by weight (LB) and receipts/sales by units (EA, CS, etc.)
- ◆ Establish the number of pieces per case for each item
- ◆ System calculates average weight at each receipt update
- ◆ Set allowable variances by item to prevent errors in shipping
- ◆ Receive individual weight or total weight

PRODUCT RECEIVING

- ◆ Receive individual weights or total weight
- ◆ Verify that individual and total quantities are within the allowable variance

PICKUP & DELIVERY DOCK APPOINTMENT SCHEDULING

- ◆ Schedule all shipments and receipts
- ◆ Print missed appointment reports
- ◆ Pickup / delivery report

SIMPLE ROUTE SCHEDULING

- ◆ Assign delivery routes and days to customers
- ◆ Include route information on delivery document

PRICE CHANGE MANAGEMENT

- ◆ Capture each Cost Change during Receipt Update
- ◆ List all Customers who purchase each item changed
- ◆ Apply Price Changes to selected Customers
- ◆ Edit Price Changes prior to update

FUEL SURCHARGE CALCULATION

- ◆ Set criteria for delivery fuel surcharges
- ◆ Automatic calculation of fuel surcharges

SHIPPING / PICKING

- ◆ Ship individual weights or total weight
- ◆ Verify that individual and total quantities are within the allowable variance
- ◆ Verify that all Catch-weight items have an allowable weight entered
- ◆ Pick by route for more efficient use of warehouse personnel

INTEGRATED ICS WAREHOUSE MANAGEMENT

- ◆ Multi-bin inventory tracking
- ◆ RF scanning of receipts, shipments, physical count, and all warehouse transactions
- ◆ Automated invoicing

**For More Information:
Call us at (800) 750-0413**